



# East meets west

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## June 2018

Collas Crill group partner Angela Calnan was invited by Dasein Solutions & Associates to speak at Oxford University's Said Business School last week to a prestigious delegation of 20 entrepreneurs from China on using Guernsey structures for investments and for succession planning.

The Chinese delegation was led by one of China's leading manufacturing companies.

Other speakers included [Nicholas Jacob](#) of Forsters, a leading expert with nearly 30 years of experience in helping Chinese families protect their wealth for the future, and [Matthew Westgarth-Smith](#), director of HFL Limited in Guernsey, one of the island's last remaining owner-managed trust companies with a wealth of experience in investment funds and succession planning.

Dasein Solutions is the brainchild of Stephen and Suzanne Reid who are passionate about helping businesses invest in early stage technology and infrastructure projects in China and the UAE.

Stephen and Suzanne have recently moved to Guernsey and were able to speak to the investors about the use of Guernsey as a jurisdiction of choice for their investment structures and also for their private wealth matters.

Angela said: "It was an honour to speak to the delegation about the benefits of Guernsey as an international financial centre. The day was representative of a growing trend that we are seeing in Guernsey with Middle and Far Eastern families choosing the Channel Islands as their preferred location for corporate and private structuring."

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